

**RASTGAR**  
www.rastgar.com

A leading distributor of  
branded compressors and  
dryers / filters in Pakistan



## INSIDE



Pg 2.

CEO of Rastgar & Co Visits Deutz  
Manufacturing Plant, Germany



Pg 3.

RASTGAR Training Activities



Pg 4.

Dr. Antonio Avallone  
Takes Charge as the  
New Italian Trade Commissioner.

## **CASE** Opening The Door for Endless Business CONSTRUCTION Opportunities

Pakistan provides endless opportunities for enterprising businessmen in the housing and construction sectors. It is possible for small business people with will and zeal to create a business catering to construction industry demand for on-time delivery of projects related to trenching, pipe-laying, side-walk construction, foundations and masonry work of small and large building sites by using modern, affordable machinery Rastgar & Co have teamed up with CASE Construction to bring to the market and service high productivity construction machines like BACKHOE, SKID STEER and TELEHANDLER. The CASE Backhoe is the “Swiss army knife” of the construction industry. The Multi purpose all-in-one machine has proved its success all over the world, providing a productivity construction tool to small and big contractors who use it in municipal work, golf courses, cement plants, mines, quarries and housing projects.



Rastgar team at CASE Backhoe  
Launch Ceremony

Pakistan faces an endless housing backlog and the market is ripe for progressive contractor who can run profitable operation with high productivity CASE backhoes. This is also the correct time for Civil Engineering Graduates to become self employed and utilize modern construction machinery to quickly complete housing projects and make a place for them in this highly lucrative market, dominated mainly by traditional construction methods.

Case Construction launched its premium brand backhoes in Pakistan market with full sales, service, spare parts and training facilities, with the aim to boost the productivity of the construction and mining sector, CASE has launched, what it says, Speaking at the occasion, CASE Construction Country Manager Mr. Mansoor Rizvi addressed a large audience of leading civil contractors, businesspersons and consultant. He highlighted the importance, which CASE Construction attaches to the Pakistan construction and agriculture market and its commitment to sell and service its machine in Pakistan. Mr. Rizvi appreciated the efforts and organization of local distributors Rastgar & Co Pvt Ltd for their bold and professional approach and high reliability in providing after sales services to Pakistani customers.

Case Construction launched its premium brand backhoes in Pakistan market with full sales, service, spare parts and training facilities, with the aim to boost the productivity of the construction and mining sector, CASE has launched, what it says, Speaking at the occasion, CASE Construction Country Manager Mr. Mansoor Rizvi addressed a large audience of leading civil contractors, businesspersons and consultant. He highlighted the importance, which CASE Construction attaches to the Pakistan construction and agriculture market and its commitment to sell and service its machine in Pakistan. Mr. Rizvi appreciated the efforts and organization of local distributors Rastgar & Co Pvt Ltd for their bold and professional approach and high reliability in providing after sales services to Pakistani customers.



## RASTGAR Training Activities

Rastgar & Co understands industrial needs and enhances its representative expertise and skills by different in-House trainings and courses. In recent in-House training, Rastgar & Co technical staffs were briefed on understanding of compressed air system operation and energy saving opportunities by Country Service Engineer, Mr. Muhammad Hussain. Compressed air system training course taught to develop a system profile and address point-of operation systems, preventive maintenance, trouble-shooting issues, including determining actual air quality requirements, down stream equipment with actual pressure requirements, and addressing high-volume intermittent applications. All this results in lower operating costs for our customers



Training session at Rastgar & Co Head Office

At such training, participants gain sufficient knowledge such as maintenance techniques, trouble shooting and reduced downtime, knowledge about production of quality air, prevention of contamination in the system air, maintaining optimum system pressure, and adequate pressure distribution to all system components.

## General Tyre going from strength to Strength with CompAir

The bond of trust and service between General Tyre <http://www.gentipak.com/> and Rastgar continues as trouble free operation of CompAir. Gentipak is the major supplier of tyres to the local automotive and tractor assembly plants. It has contracts to supply 15" radial passenger car tyres to Toyota and Honda



approved after stringent testing by their principal companies in Japan. Beside above, Gentipak is also supplying tyres to Pak Suzuki Motor Company, Hino Pak, Gandhara Industries, Gandhara Nissan, Al-Ghazi Tractors, Millat Tractors and others.

To meet stringent production needs Gentipak switched to CompAir L200 oil injected screw type air compressor for their new expansion project.

## Growing Marble Industry Reaffirms Rastgar & Co Brand CompAir as Market Leader

Pakistan is the 6th largest mineral extractor of marble and granite and has a place on world mining map. Pakistan contains major deposits of export quality marble, granite and onyx in wide range of colors, shades and patterns. All provinces in Pakistan have ornamental stone deposits.



CompAir at Quarry site in Risalpur, FATA

Balochistan has rich confirmed deposits of marble and granite in Khuzdar, Loralai, Lasbela and Chaghi districts. In NWFP, Malakand, Mardan, Hazara, Peshawar and Kohat divisions are high potential areas where quarrying and mining is already taking place. Mohmand, Khyber, Bajaur, Orakzai, Khurram Agencies in FATA extract considerable quantities of marble

The current contribution of mineral sector to the GDP is about 0.5% and likely to increase considerably on the development and commercial exploitation of Saindak & Reco Diq copper deposits, Duddar Zinc lead, Thar coal and Gemstone deposits Muhammad Yousaf Engineering Company employed CompAir compressor at its Quarry site in Risalpur, FATA.

## Dr. Antonio Avallone Takes Charge as the New Italian Trade Commissioner.



Dr. Antonio Avallone

Dr. Antonio Avallone has recently taken the charge of the Italian Trade Commissioner for Pakistan from the outgoing Italian Trade Commissioner, Dr. Marco Pintus.

Dr. Avallone has over 30 years of vast experience in Italian Institute of Foreign Trade (ICE). He has worked as Italian Trade Commissioner in Atlanta (USA), Tunisia, Dubai (UAE) and currently at Tehran (IRAN). The charge of Trade Commissioner for Pakistan is additional to his responsibilities as the Italian Trade Commissioner at Tehran.

Dr. Avallone is no stranger to Pakistan as he opened the Antenna office of the Italian Trade Commission in 1990. He is keen to portray a positive image of Pakistan to the Italian companies for whom tremendous opportunities exist in Pakistan for trade and investment.



## Textile Industry Relies on Rastgar & Co for its Compressed Air needs

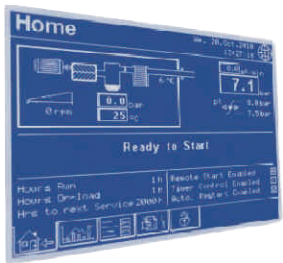
Shaheen Cotton Mills Limited, <http://www.shaheencotton.com> renowned locally as well as in the foreign export markets for the impressive quality of yarn productions, highly competitive prices and matchless professional services. Textile Sector of Pakistan Industry always enjoyed Sales, Service and Spare parts of Rastgar & Co products. Rastgar & Co and CompAir, with full 4-S Service, help in achieving monthly production goals of Shaheen Cotton Mills by offering reliable services and spare parts supplies.

## CompAir CompAir Automation Saves Energy

CompAir has launched the DELCOS XL compressor, a built-in, easy-to-use, touch screen, intelligent controller that ensures the reliable and efficient operation of its rotary screw compressors. Fitted to CompAir's L30 – L132 range of fixed and regulated speed compressors, the DELCOS XL displays detailed system analysis, including network pressure and weekly average volume flow, in the form of on-screen trend diagrams and graphs, without the need for additional monitoring devices. Analysis of these trends enables users to set precise operating parameters for their compressor. The multilingual control system will then continuously monitor these settings, helping to reduce overall running costs.



The DELCOS XL's second pressure setting matches compressor flow to plant demand with great efficiency. This reduces compressor idling and is particularly useful during periods of reduced production, such as the weekend, and when maintenance work is carried out. DELCOS XL's integrated cooling and dryer controls allow the compressor's cooling fan to run continuously, if required, and enables the dryer to be started before the compressor, to ensure it is fully functional when system air is required.



As well as on-site monitoring, the controller can also communicate with external interfaces, such as a PC, allowing for the remote control of the compressor. In the event of a power failure, the DELCOS XL can be set to automatically restart the compressor, without the need for an operator, meaning that downtime is kept to a minimum

### RASTGAR & COMPANY (PVT) LIMITED

RASTGAR House; 10-A, Hassan Homes Block-5, Kehkashan, Clifton, Karachi, Pakistan.  
UAN: +92 21 111 727 777, Fax: +92 21 35870609, Email: ko@rastgar.com



• SALES

• SERVICES

• SPARES

• SOLUTIONS